

Message for NASDAQ OMX

### **Interim report for Arkil Holding A/S for the third quarter of 2014**

The Board of Directors of Arkil Holding A/S has this day examined and approved the Group's interim report for 1 January – 30 September 2014.

#### **Key elements:**

- **Net revenue was DKK 2,071.5 million compared to DKK 2,003.5 million for the same period last year.**
- **The Group's result before tax for Q3 showed a profit of DKK 58.4 million compared to a profit of DKK 53.5 million for the same period last year.**
- **The Group's result for the first 9 months of the year yielded a pre-tax profit of DKK 43.1 million, as against a profit of DKK 25.2 million for the same period last year.**
- **The Group's turnover is still expected to be approx. DKK 2.9 billion for the entire year, as against DKK 2.8 billion realised last year.**
- **Group pre-tax profit for 2014 is now expected to show a profit around DKK 60 and DKK 80 million instead of an expected profit around between DKK 50 to 80 million as anticipated in the announcement of the annual accounts from March 26 2014. The realised result for 2013 was DKK 54.0 million.**

Please direct any questions to Managing Director Jesper Arkil at +45 73225050.

Haderslev, 26 November 2014

Arkil Holding A/S

Agnete Raaschou-Nielsen  
Chairman of the Board

# Interim report for 1 January to 30 June 2014

Group key figures (DKK million)	1 July to 30 Sept 2014	1 July to 30 Sept 2013	1 Jan to 30 Sept 2014	1 Jan to 30 Sept 2013	31 Dec, 2013
<b>Income statement</b>					
Net turnover	897,4	857,6	2.071,5	2.003,5	2.738,3
Primary operating profit (EBIT)	59,2	54,9	45,9	28,9	58,2
Net financial items	-0,8	-1,4	-2,8	-3,7	-4,3
Profit/loss before tax	58,4	53,5	43,1	25,2	54,0
Profit/loss after tax	43,7	38,8	30,6	16,0	43,2
<b>Balance Sheet</b>					
Intangible assets			140,8	137,8	138,6
Tangible assets			470,3	442,6	448,8
Other long-term assets			42,2	46,0	42,8
Short-term assets			995,3	948,9	889,4
<b>Total assets</b>			<b>1.648,6</b>	<b>1.575,3</b>	<b>1.519,6</b>
<b>Equity</b>					
			<b>740,0</b>	<b>673,0</b>	<b>703,7</b>
Long-term obligations			275,2	312,0	281,5
Short-term obligations			633,4	590,3	534,4
<b>Total obligations</b>			<b>908,6</b>	<b>902,3</b>	<b>815,9</b>
<b>Total liabilities</b>			<b>1.648,6</b>	<b>1.575,3</b>	<b>1.519,6</b>
<b>Cash flow statement</b>					
Cash flows from operating activities	12,7	-0,1	-33,1	-0,3	138,0
Cash flows from investing activities	-17,8	-16,2	-42,4	-49,1	-66,3
Acquisition of companies and new activities	0,0	0,0	0,0	0,0	0,0
Cash flows from financing activities	-6,0	-0,4	-50,0	-55,0	-73,7
<b>Changes in cash flow for the period</b>	<b>-11,1</b>	<b>-16,7</b>	<b>-125,5</b>	<b>-104,4</b>	<b>-2,0</b>
<b>Key ratios for the Group</b>					
Profit ratio	6,6	6,4	2,2	1,4	2,1
Return on net assets (ROIC) incl. goodwill	5,8	5,6	4,5	2,9	6,6
Return on net assets (ROIC) excl. goodwill	6,6	6,4	5,1	3,4	7,7
Liquidity ratio			157,1	160,7	166,4
Equity ratio			44,9	42,7	46,3
Return on equity			4,2	2,4	6,3
<b>Earnings per share (DKK)</b>					
Earnings per DKK 100 share	89,0	77,4	62,0	32,3	86,0
Diluted earnings per share at DKK 100	89,0	77,4	62,0	32,3	86,0
Average number of employees			1.778	1.709	1.741

## Director's report

### Result for the period

In the first nine months of 2014, the Arkil Group achieved a turnover of DKK 2,071.5 million compared to DKK 2,003.5 for the same period last year, an increase of 3.4%. This increase in turnover is attributable to the Outside Denmark segment.

In the third quarter of the year, a revenue of DKK 897.4 million was achieved compared to DKK 857.6 million for the same period last year, an increase of 4.6%. Primary operating profit (EBIT) for the second quarter was realised at DKK 59.2 million compared to DKK 54.9 million for the same period last year.

Primary operating profit (EBIT) for the first nine months of 2014 showed a profit of DKK 45.9 million compared to a profit of DKK 28.9 million for the same period last year.

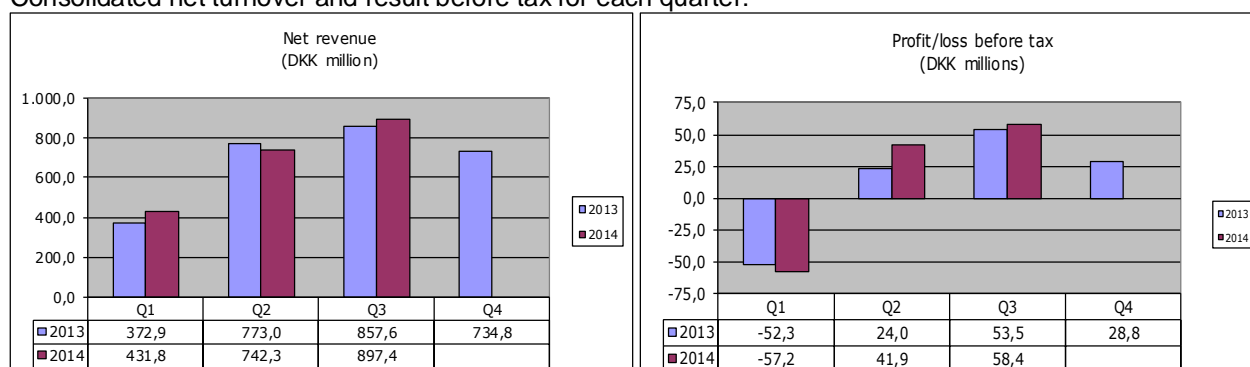
Net financial items showed an expenditure of DKK 2.8 million compared to DKK 3.7 million for the same period last year.

As expected, pre-tax profit for the period showed a profit of DKK 43.1 million compared to a profit of DKK 25.2 million for the same period last year.

The positive deviation in the result compared to last year is partly due to improved earnings on production carried out.

However, as mentioned in statements for previous years, interim results for a company in such a seasonal line of business cannot be used directly as an indicator for its profit for the year.

### Consolidated net turnover and result before tax for each quarter:



Cash flow from operations in the first nine months of 2014 amounts to a total of DKK -33.1 million as against DKK -0.3 million for the same period last year. The most significant item changes from the cash flow from operations stem from changes in capital tied up in working capital.

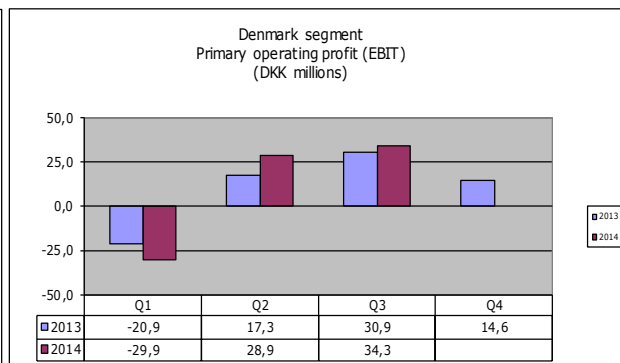
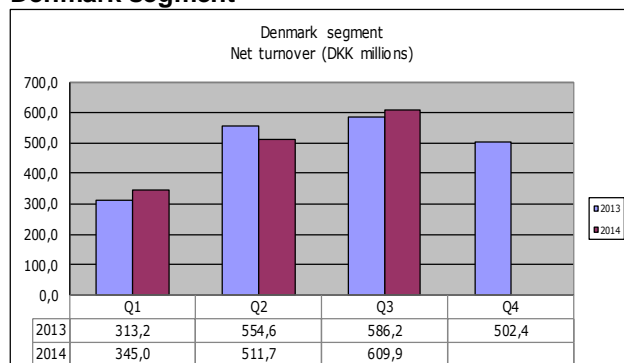
Cash flow from investment activities was DKK -42.4 million compared to DKK -49.1 million for the same period last year. Investments in machinery and equipment for the period are DKK -65.5 million as against DKK -72.1 million last year.

Cash flow from financing activities was DKK -50.0 million compared to DKK -55.0 million last year.

Liquid holdings at the end of the period have been reduced by DKK 100.2 million to DKK 39.7 million.

During the period the Group's interest-bearing liabilities increased by DKK 6.5 million to DKK 194.7 million.

## Denmark segment



For the first nine months of 2014, the Group's Danish companies experienced a level of activity slightly higher than last year.

The order book status at the beginning of the year contributed to keeping an unchanged level of activity. The order intake has been positive, but based on the fact that an increased part of the incoming orders will not be carried out until subsequent years, only a slight increase compared to last year in activities on the Danish market is expected.

The level of large projects tendering contributes to maintaining a high level of activity on the Danish construction market.

The orders on hand for the rest of the year are on a satisfactory level.

In the first nine months of 2014, a turnover of DKK 1,466.6 million was achieved for segment Denmark compared to DKK 1,454.0 for the same period last year. The result (EBIT) was DKK 33.3 million compared to DKK 27.3 million for the same period last year.

## Abroad segment



The Group's companies outside Denmark experienced a level of activity somewhat higher than last year.

As expected, the number of activities in Germany were higher than in 2013. In view of the current market and order situation, activities at a slightly higher level as for 2013 are expected.

As expected, the activity on the Irish market is in line with 2013. The Irish market is still affected by a weak price development, due to a low level of activity and over-capacity. The level of public investment is still marked by the country's weak economy.

Activities in Sweden have been at a slightly lower level than expected and compared to the level realised in 2013.

In the first nine months of 2014, a turnover of DKK 604.9 million was achieved for the Outside Denmark Segment compared to DKK 549.4 million for the same period last year. The result (EBIT) was DKK 12.6 million compared to DKK 1.6 million for the same period last year.

The volume of orders in total can be considered to be as expected.

	1 July to 30 Sept 2014	1 July to 30 Sept 2013	1 Jan to 30 Sept 2014	1 Jan to 30 Sept 2013
<b>Reconciliation of the pre-tax period result</b>				
<b>Primary operating profit</b>				
Denmark segment	34,3	30,9	33,3	27,3
Abroad segment	24,9	24,0	12,6	1,6
<b>Primary operating profit</b>	<b>59,2</b>	<b>54,9</b>	<b>45,9</b>	<b>28,9</b>
Net financial items	-0,8	-1,4	-2,8	-3,7
<b>Profit/loss before tax</b>	<b>58,4</b>	<b>53,5</b>	<b>43,1</b>	<b>25,2</b>

## Expectations for the financial year 2014

Group pre-tax profit for 2014 is now expected to show a profit between DKK 60 and DKK 80 million instead of an expected profit around between DKK 50 and 80 million as anticipated in the announcement of the annual accounts from March 26 2014. The realised result for 2013 was DKK 54.0 million.

As previously announced, the Group's turnover is expected to be approx. DKK 2,900 million for the entire year, as against DKK 2,738.3 million realised last year.

## Comments on future conditions

The future predictions in this interim report reflect the Management's current expectations of future events and financial results. Predictions for the rest of 2014 are, by nature, associated with uncertainty, and the results may therefore deviate from expectations.

Factors that could lead to significant deviations from the expected results include – but are not limited to – economic trends and the development in the financial markets, technological developments, changes to legislation and regulations in the markets where Arkil operates, competition conditions, job tenders within the Group's areas of business, weather and climate conditions in the markets where the Group operates, and the acquisition and sale of activities and companies.

## Shareholders

Arkil Holding A/S has approx. 1,500 listed shareholders. Of these, the following shareholders were registered in the company's list of shareholders as at today's date in accordance with section 55 of the Danish Companies Act:

Shareholders	No. of Class A and B Shares	Proportion of Listed Capital as a %	Proportion of the Company's A/S capital as a %	Votes %
Managing Director Jesper Arkil, DK-6100 Haderslev	1,362	0.30	7.71	35.18
Manager Jens Skjøt-Arkil, DK-6100 Haderslev	566	0.07	4.99	23.24
Lind Invest Aps, Værkmestergade 25, Niveau 14 DK-8000 Aarhus C	82,507	19.20	16.79	7.90
Niels Arkil, DK-6100 Haderslev	37,015	8.59	7.64	4.12
Ellen & Ove Arkil's Fond, Åstrupvej 19, DK-6100 Haderslev	24,375	5.67	4.96	2.33

The denomination of all class B shares is DKK 100.  
The denomination of the class A shares varies.

## Endorsement by the board

The Board of Directors and Executive Board have today considered and approved the interim report for the period 1 January to 30 September 2014 for Arkil Holding A/S.

This interim report, which has not been revised or reviewed by the company's accountant, has been prepared in accordance with IAS 34, Presentation of interim reports, as approved by the EU and Danish financial reporting requirements for public listed companies.

In our opinion, this interim report provides a true and fair view of the Group's assets, liabilities, and financial position as of 30 September 2014 and of the results of the Group's activities and cash flow during the period 1 January – 30 September 2014.

In our opinion, the management's review provides a true and fair presentation of the development of the Group's activities and financial situation, the results for the period and of the Group's financial position as a whole as well as a description of the essential risks and factors of uncertainty which the Group is facing.

Haderslev, 26 November 2014

Executive Board

Jesper Arkil  
(Managing Director)

The Board of Directors

Agnete Raaschou-Nielsen  
(Chairman)

Hans Schmidt-Hansen  
(Deputy Chairman)

Per Kjærsgaard

Walther V. Paulsen

Birgitte Nielsen

Steen Brødbæk

Steffen M. Baungaard

# Group statement of profit/loss

Amounts in DKK millions

	1 July to 30 Sept 2014	1 July to 30 Sept 2013	1 Jan to 30 Sept 2014	1 Jan to 30 Sept 2013
Turnover	897,4	857,6	2.071,5	2.003,5
Production costs	-786,0	-758,7	-1.862,7	-1.828,6
<b>Gross profit</b>	<b>111,4</b>	<b>98,9</b>	<b>208,8</b>	<b>174,9</b>
Administration costs	-55,6	-48,0	-165,8	-151,0
Share of profit after tax in affiliated companies	3,4	4,0	2,9	5,0
<b>Primary operating profit</b>	<b>59,2</b>	<b>54,9</b>	<b>45,9</b>	<b>28,9</b>
Net financial items	-0,8	-1,4	-2,8	-3,7
<b>Profit/loss before tax</b>	<b>58,4</b>	<b>53,5</b>	<b>43,1</b>	<b>25,2</b>
Tax on profit/loss for the period	-14,7	-14,7	-12,5	-9,2
<b>Profit/loss for the period</b>	<b>43,7</b>	<b>38,8</b>	<b>30,6</b>	<b>16,0</b>
Earnings per DKK 100 share	89,0	77,4	62,0	32,3
Diluted earnings per share at DKK 100	89,0	77,4	62,0	32,3



# Statement of comprehensive income

Amounts in DKK millions	1 July to 30 Sept 2014	1 July to 30 Sept 2013	1 Jan to 30 Sept 2014	1 Jan to 30 Sept 2013
<b>Profit/loss for the period</b>	<b>43,7</b>	<b>38,8</b>	<b>30,6</b>	<b>16,0</b>
<b>Other comprehensive income:</b>				
<b>Items which may be reclassified for the income statement:</b>				
Value adjustment of derivatives	0,0	0,4	0,0	-0,3
Tax on other comprehensive income	0,0	-0,1	0,0	0,1
Exchange rate adjustments for conversion of foreign entities	0,1	0,0	0,0	0,2
<b>Other comprehensive income after tax</b>	<b>0,1</b>	<b>0,3</b>	<b>0,0</b>	<b>0,0</b>
<b>Total comprehensive income</b>	<b>43,8</b>	<b>39,1</b>	<b>30,6</b>	<b>16,0</b>
<b>Distribution:</b>				
Shareholders of Arkil Holding A/S	42,3	37,0	29,4	15,3
Minority interests	1,5	2,1	1,2	0,7
<b>Total</b>	<b>43,8</b>	<b>39,1</b>	<b>30,6</b>	<b>16,0</b>

## Group balance

Amounts in DKK millions

	Note	30 Sept 2014	30 Sept 2013	31 Dec 2013
<b>Assets</b>				
Goodwill	2	130,1	129,2	130,1
Intangible assets		10,7	8,6	8,5
Tangible assets		470,3	442,6	448,8
Deferred tax assets		14,2	18,8	17,1
Investment in affiliated companies and joint ventures		16,6	11,3	12,7
Other long-term assets		11,4	15,9	13,0
<b>Total long-term assets</b>		<b>653,3</b>	<b>626,4</b>	<b>630,2</b>
Stock on hand		70,5	71,5	69,7
Contract works		337,1	327,6	92,8
Accounts receivable		518,9	477,6	556,1
Tangible assets earmarked for sale		0,0	4,4	4,3
Securities	3	29,1	25,5	26,6
Liquid assets		39,7	42,2	139,9
<b>Total short-term assets</b>		<b>995,3</b>	<b>948,9</b>	<b>889,4</b>
<b>Total assets</b>		<b>1.648,6</b>	<b>1.575,3</b>	<b>1.519,6</b>
<b>Equity</b>		<b>740,0</b>	<b>673,0</b>	<b>703,7</b>
Provisions for obligations		183,6	188,1	166,7
Credit institutions		91,6	120,2	114,8
Employee's bonds		0,0	3,7	0,0
<b>Total long-term obligations</b>		<b>275,2</b>	<b>312,0</b>	<b>281,5</b>
Credit institutions		99,4	80,7	69,7
Contract works		47,6	53,8	41,7
Accounts payable and other debts		486,4	455,8	423,0
<b>Total short-term obligations</b>		<b>633,4</b>	<b>590,3</b>	<b>534,4</b>
<b>Total obligations</b>		<b>908,6</b>	<b>902,3</b>	<b>815,9</b>
<b>Total liabilities</b>		<b>1.648,6</b>	<b>1.575,3</b>	<b>1.519,6</b>

## Group cash flow analysis

Amounts in DKK millions

	1 July to 30 Sept 2014	1 July to 30 Sept 2013	1 Jan to 30 Sept 2014	1 Jan to 30 Sept 2013
<b>Operation's effect on liquidity</b>				
Profit/loss before tax	58,3	53,6	43,0	25,2
Depreciation and write-downs	22,5	21,5	65,9	68,1
Other net operating items	2,7	-7,2	-3,4	-12,0
Changes in working capital	-65,2	-68,6	-125,1	-79,0
Corporation tax paid	-5,6	0,6	-13,5	-2,6
<b>Cash flows from operating activities</b>	<b>12,7</b>	<b>-0,1</b>	<b>-33,1</b>	<b>-0,3</b>
<b>Effect of investments on liquidity</b>				
Net investments in tangible and intangible assets	-17,8	-16,2	-42,4	-49,1
Net investments in subsidiaries	0,0	0,0	0,0	0,0
<b>Cash flows from investing activities</b>	<b>-17,8</b>	<b>-16,2</b>	<b>-42,4</b>	<b>-49,1</b>
<b>External financing</b>				
Repayment of long term debt	-6,0	-0,4	-57,6	-49,6
Proceeds of long-term debt, etc.	0,0	0,0	12,6	0,0
Dividend payments	0,0	0,0	-5,0	-5,4
<b>Cash flows from financing activities</b>	<b>-6,0</b>	<b>-0,4</b>	<b>-50,0</b>	<b>-55,0</b>
<b>Cash flows for the year</b>	<b>-11,1</b>	<b>-16,7</b>	<b>-125,5</b>	<b>-104,4</b>
Opening liquid holdings	25,2	49,2	139,5	136,9
Rate adjustments to liquid holdings	-0,2	0,2	-0,1	0,2
<b>Closing liquid holdings</b>	<b>13,9</b>	<b>32,7</b>	<b>13,9</b>	<b>32,7</b>
Liquid assets	39,7	42,2	39,7	42,2
Bank loan (bank overdraft)	-25,8	-9,5	-25,8	-9,5
<b>Closing liquid holdings</b>	<b>13,9</b>	<b>32,7</b>	<b>13,9</b>	<b>32,7</b>

# Group statement of changes in equity

Amounts in DKK millions

	Share capital	Reserve for exchange rate adjustments	Retained earnings	Suggested dividends	Total	Minority interests	Total
Equity as at 1 January 2014	49,1	0,8	640,9	4,9	695,8	7,9	703,7
Additions of minority interests					0,0	10,7	10,7
Exchange rate adjustments, foreign companies					0,0		0,0
<b>Net gains included directly in equity</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>10,7</b>	<b>10,7</b>
Profit/loss for the period			29,4		29,4	1,2	30,6
<b>Total income</b>	<b>0,0</b>	<b>0,0</b>	<b>29,4</b>	<b>0,0</b>	<b>29,4</b>	<b>11,9</b>	<b>41,3</b>
<b>Transactions with owners</b>							
Distributed dividend				-4,9	-4,9	-0,2	-5,1
Dividend, own shares			0,1		0,1		0,1
<b>Equity as at 30 September 2014</b>	<b>49,1</b>	<b>0,8</b>	<b>670,4</b>	<b>0,0</b>	<b>720,4</b>	<b>19,6</b>	<b>740,0</b>

# Group statement of changes in equity

Amounts in DKK millions

	Share capital	Reserve for exchange rate adjustments	Retained earnings	Suggested dividends	Total	Minority interests	Total
Equity as at 1 January 2013	49,1	1,2	600,9	4,9	656,1	6,3	662,4
Value adjustment of derivatives			-0,3		-0,3		-0,3
Tax on other comprehensive income			0,1		0,1		0,1
Exchange rate adjustments, foreign companies		0,2			0,2		0,2
<b>Net gains included directly in equity</b>	<b>0,0</b>	<b>0,2</b>	<b>-0,2</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>
Profit/loss for the period			15,3		15,3	0,7	16,0
<b>Total income</b>	<b>0,0</b>	<b>0,2</b>	<b>15,1</b>	<b>0,0</b>	<b>15,3</b>	<b>0,7</b>	<b>16,0</b>
<b>Transactions with owners</b>							
Distributed dividend				-4,9	-4,9	0,0	-4,9
Dividend, own shares			0,1		0,1	-0,6	-0,5
<b>Equity as at 30 September 2013</b>	<b>49,1</b>	<b>1,4</b>	<b>616,1</b>	<b>0,0</b>	<b>666,6</b>	<b>6,4</b>	<b>673,0</b>

## **Note 1 Accounting policies applied**

This interim report has been prepared in accordance with IAS 34, Presentation of interim reports, as approved by the EU and Danish financial reporting requirements for interim reports for public listed companies.

Apart from the issues below, there has been no change in the accounting policies applied compared to the Consolidated Accounts and the Annual Accounts for 2013. Please refer to this for more information.

The Consolidated Accounts and Annual Accounts for 2013 include a complete description of the accounting policies applied.

### **Changes to accounting policies**

With effect from 1 January 2014, Arkil Holding A/S has implemented IFRS 10-12 with the related amendments, IAS 27 (2011), IAS 28 (2011), amendments to IAS 27 (2011), amendments to IAS 32, amendments to IAS 39 as well as IFRIC 21.

IFRS 10 introduces a new control model, which will be applied to all companies in which the Group has an interest and focuses on whether the Group has a controlling interest in another company, is exposed to or has the right to a variable return on its involvement and is capable of using its controlling interest to influence this return.

IFRS 11 divides joint arrangements into either joint operations (pro rata inclusion) or joint ventures (the equity method), depending on the Group's rights to the assets and the obligations in the arrangement.

IFRS 12 includes reporting requirements for both consolidated and non-consolidated companies, joint ventures and affiliated companies.

None of the new accounting standards and interpretations have affected inclusions and measurements in any significant way. IFRS 11 has resulted in a transition from pro rata consolidation to the equity method for joint ventures. This change affects a number of account items in the income statement and balance sheet for the Group. The comparison figures have been adjusted, and the accounting change has no effect on the result and the equity capital.

### **Assumptions and estimates**

For the preparation of interim reports, management must make assumptions and estimates which affect the applied accounting policies and the calculated assets, liabilities, income and expenditure. The actual results may deviate from these estimates.

The essential estimates made by Management when applying the accounting policies for the Group and the essential uncertainty of these estimates are the same for the preparation of this interim report as for the preparation of the consolidated accounts and the annual accounts as at 31 December 2013.

## Note 2. Goodwill

Amounts in DKK millions

	30 Sept 2014	30 Sept 2013	31 Dec 2013
Cost price beginning of year	130,1	129,9	129,9
Additions through acquisition	0,0	0,0	0,0
Adjustment of purchase sum	0,0	-0,7	0,0
Exchange rate adjustment	0,0	0,0	0,2
<b>Cost price end of year</b>	<b>130,1</b>	<b>129,2</b>	<b>130,1</b>
Depreciation beginning of year	0,0	0,0	0,0
Write-downs	0,0	0,0	0,0
Disposals	0,0	0,0	0,0
<b>Depreciation end of year</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>
<b>Goodwill</b>	<b>130,1</b>	<b>129,2</b>	<b>130,1</b>

### Impairment test

The annual impairment test for goodwill is carried out as at 30 September, after the completion of budgets and strategic plans for the next 5 years' period. Management assesses that there is no indication of a reduction in the value of the accounting values for goodwill and intangible assets with non-limited service life.

## Note 3 Fair Value Measurement for Financial Instruments

Below are listed the reporting requirements relevant to the Arkil Holding A/S Group related to the Group's investment portfolio.

	30 September 2014	
Amounts in DKK million	Fair value	Book value
<b>Financial assets</b>		
Securities (fair value option) – level 1	29,1	29,1
	<b>29,1</b>	<b>29,1</b>

It is the policy of the Group to include transfers between the different categories from the time when an event or change in conditions implies a change in the classification. There were no transfers between individual levels in 2014.