

Message for NASDAQ OMX

### Interim report for Arkil Holding A/S for the first quarter of 2012

The Directors of Arkil Holding A/S have today considered and approved the Group's interim report for the period 1 January to 31 March, 2012.

## Key elements:

- Net revenue was DKK 396.3 million compared to DKK 324.6 million for the same period last year an increase of 22% compared to last year.
- The Group's result before tax for Q1 showed a loss of DKK 65.8 million compared to a loss of DKK 68.0 million for the same period last year.
- The group's turnover is expected to be approx. DKK 2.6 billion for the entire year.
- The Group's result before tax for 2012 is expected around DKK 10-30 million.

Please direct any questions to Managing Director Jesper Arkil at +45 73 22 50 50.

Haderslev, 29 May, 2012

Arkil Holding A/S

Niels Arkil Chairman of the Board



## Interim report for 1 January to 31 March 2012

Group key figures (DKK million)	Jan 1 to March 31	Jan 1 to March 31	31 Dec,
, ,	2012	2011	2011
Income statement			
Net turnover	396.3	324.6	2,568.5
Primary operating profit (EBIT)	-64.2	-66.9	17.4
Net financial items	-1.6	-1.1	-5.6
Profit/loss before tax	-65.8	-68.0	11.8
Profit/loss after tax	-48.6	-50.6	7.8
Balance Sheet			
Intangible assets	139.0	139.4	139.2
Tangible assets	466.7	506.4	471.5
Other long-term assets	18.6	19.2	21.9
Short-term assets	783.6	735.9	843.5
Total assets	1,407.9	1,400.9	1,476.1
	1,10110	1,10010	.,
Equity	595.2	590.7	643.9
Long-term obligations	308.8	326.7	323.8
Short-term obligations	503.9	483.5	508.5
Total obligations	812.7	810.2	832.3
Total liabilities	1,407.9	1,400.9	1,476.1
Cash flow statement			
Cash flows from operating activities	14.6	7.0	-23.6
Cash flows from investing activities	-17.0	-11.5	-38.7
Acquisition of companies and new activities	0.0	0.0	0.0
Cash flows from financing activities	2.8	-0.7	-36.2
Changes in cash flow for the period	0.4	-5.2	-98.5
g		-	
Key ratios for the Group			
Profit ratio	-16.2	-20.6	0.7
Return on net assets (ROIC)	-5.0	-5.6	1.3
Liquidity ratio	155.5	152.2	165.9
Equity ratio	42.3	42.2	43.6
Return on equity	-7.8	-8.2	1.2
Earnings per share (DKK)			
Earnings per DKK 100 share	-98.5	-103.1	10.0
Diluted earnings per share at DKK 100	-98.5	-103.1	10.0
Average number of shares	1,621	1,427	1,717



#### Director's report

### Result for the period

In the first quarter of 2012, the Arkil Group realised a turnover of DKK 396.3 million compared with DKK 324.6 million for the same period last year, an increase of 22.1%. This increase can be attributed to organic growth within all activities in the Denmark segment.

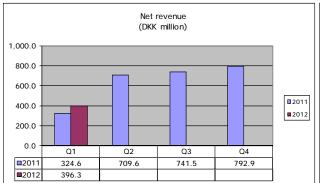
Primary operating profit (EBIT) for the first quarter of 2012 showed a loss of DKK 64.2 million compared to a loss of DKK 66.9 million for the same period last year.

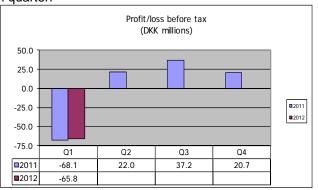
Net financial items showed an expenditure of DKK 1.6 million compared to DKK 1.1 million for the same period last year.

Pre-tax profit/loss for the period showed a loss of DKK 65.8 million compared to a loss of DKK 68.0 million for the same period last year.

However, as mentioned in statements for previous years, the interim results for a company in such a seasonal line of business cannot be used directly as an indicator for its profit for the year.

Consolidated net turnover and result before tax for each quarter:





Cash flow from operations in the first quarter of 2012 amounts to a total of DKK 14.6 million as against DKK 7.0 million for the same period last year. The most significant item changes from the cash flow from operations stem from adjustments in capital tied up in working capital.

Cash flow from investment activities, acquisition of companies and activities was DKK -17.0 million as against DKK -11,5 million for the same period last year. Investments in machinery and equipment for the period are DKK 17.0 million as against DKK 11.5 million last year.

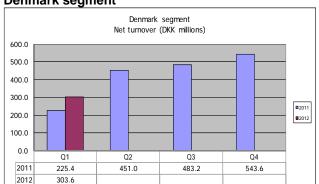
Liquid holdings at the end of the period increased by DKK 3.5 million to DKK 108.0 million.

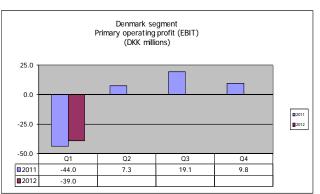
During the period the Group's interest-bearing liabilities increased by DKK 5.9 million to DKK 228.9 million.

Equity at year-end 2011 has been net adjusted by DKK 4.2 million based on a correction in previous years' provisions for pension obligations. Comparative figures for 2011 have been adjusted accordingly.



**Denmark segment** 





For the first quarter of 2012, the Group's Danish companies experienced a level of activity significantly higher than last year.

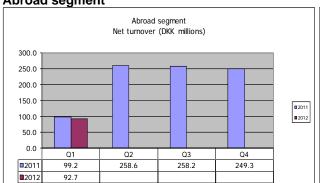
The current market situation as well as the positive order book situation at the beginning of 2012 contributed to a high level of activity for this quarter. Furthermore, production benefitted from a mild winter, as the weather was favourable for production.

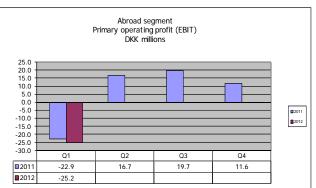
In the first quarter of 2012, turnover for the Denmark segment was DKK 303.6 million compared to DKK 225.4 million for the same period last year. The result (EBIT) was DKK -39.0 million compared to DKK -44.0 million for the same period last year.

The volume of orders in total can be considered satisfactory.



Abroad segment





The Group's companies outside Denmark experienced a level of activity slightly lower than last year.

As expected, activities in Germany are at a slightly lower level than 2011, and the German market continues to show great stability.

As expected, activities in the Irish market are at a slightly lower level than in 2011. The Irish market is still affected by a poor price development.

Activities in Sweden are at the same level as 2011.

In the first quarter of 2012, turnover for the Outside Denmark segment was DKK 92.7 million compared to DKK 99.2 million for the same period last year. The result (EBIT) was DKK -25.2 million compared to DKK -22.9 million for the same period last year.

The volume of orders in total can be considered to be as expected.

	Jan 1 to March 31	Jan 1 to March 31
Reconciliation of the pre-tax period result	2012	2011
Primary operating profit		
Denmark segment	-39.0	-44.0
Abroad segment	-25.2	-22.9
Primary operating profit	-64.2	-66.9
Net financial items	-1.6	-1.1
Profit/loss before tax	-65.8	-68.0

### **Expectations for the financial year 2012**

The Group's pre-tax result for 2012 is expected to show a profit between DKK 10 and 30 million, as anticipated in the annual accounts from 21 March, 2012.

Turnover is still expected to be realised around DKK 2,600 million for the entire year.



#### **Comments on future conditions**

The predictions about the future in this interim report reflect the Board's current expectations of future events and financial results. Predictions for the rest of 2012 will, by nature, be associated with uncertainty, and the actual results may therefore deviate from expectations.

Factors that could lead to significant deviations from the expected results include – but are not limited to – economic trends and the development in the financial markets, technological developments, changes to legislation and regulations in the markets where Arkil operate, competition conditions, job tenders within the Group's areas of business, weather and climate conditions in the markets where the Group operate, and the acquisition and sale of activities and companies.

#### **Shareholders**

Arkil Holding A/S has approx. 1,500 listed shareholders. Of these, as at today's date, the following shareholders are registered in the company's list of shareholders in accordance with section 55 of the Danish Companies Act:

Shareholders	No. of Class A and B shares	Proportion of listed capital as a %	Proportion of the com- pany's A/S capital as a %	Votes %
Chairman of the Board Niels Arkil, Tjørnebakken 17, 6100 Haderslev, Denmark	37,388	8.59	16.85	47.40
Investeringsforeningen Danske Invest-gruppen, Strødamvej 46, 2100 Copenhagen Ø, Denmark	*			
Danske Bank, Holmens Kanal 2 – 12, 1092 Copenhagen K, Denmark	28,611	6.66	5.82	2.74
Ellen and Ove Arkil's Fond, Åstrupvej 19, 6100 Haderslev, Denmark	24,375	5.67	4.96	2.33
Managing Director Jesper Arkil, Vidarsvej 8, 6100 Haderslev, Denmark	1,274	0.30	3.45	15.12

The denomination of all class B shares is DKK 100.

The denomination of the class A shares varies.

<sup>\*</sup> Investeringsforeningsforeningen Danske Invest-gruppen has informed the Board that they own more than 10% of the company's share capital.



### **Endorsement by the board**

The Board of Directors and Executive Board have today considered and approved the interim report for the period 1 January to 31 March, 2012 for Arkil Holding A/S.

This interim report, which has not been revised or reviewed by the company's accountant, has been prepared in accordance with IAS 34, Presentation of interim reports, as approved by the EU and Danish financial reporting requirements for public listed companies.

In our opinion, this interim report provides a true and fair view of the Group's assets, liabilities, and financial position as of 31 March, 2012 and of the results of the Group's activities and cash flow during the period 1 January – 31 March, 2012.

In our opinion, the management's review provides a true and fair presentation of the development of the Group's activities and financial situation, the results for the period and of the Group's financial position as a whole as well as a description of the essential risks and factors of uncertainty which the Group is facing.

	Haders	lev,	29	May.	2012
--	--------	------	----	------	------

Management Board

Jesper Arkil (Managing Director)

The Board of Directors

Niels Arkil Hans Schmidt-Hansen (Chairman) (Deputy Chairman)

Walther V. Paulsen Birgitte Nielsen

Per Kjærsgaard Agnete Raaschou-Nielsen



## Group statement of profit/loss

Amounts in DKK millions	Jan 1 to March 31	Jan 1 to March 31
	2012	2011
Turnover	396.3	324.6
Production costs	-411.7	-344.7
Gross profit	-15.4	-20.1
Administration costs	-47.0	-45.4
Other operating income	1.1	1.1
Share of profit after tax in affiliated companies	-2.9	-2.5
Primary operating profit	-64.2	-66.9
Net financial items	-1.6	-1.1
Profit/loss before tax	-65.8	-68.0
Tax on profit/loss for the period	17.2	17.4
Profit/loss for the period	-48.6	-50.6
Earnings per DKK 100 share	-98.5	-103.1
Diluted earnings per share at DKK 100	-98.5	-103.1
Statement of comprehensive income		
Amounts in DKK millions		
	Jan 1 to March 31	Jan 1 to March 31
	2012	2011
Profit/loss for the period	-48.6	-50.6
Other comprehensive income:		
Exchange rate adjustments for conversion of foreign entities	-0.1	-0.1
Other comprehensive income after tax	-0.1	-0.1
Total income	-48.7	-50.7
Distribution:		
Shareholders of Arkil Holding A/S	-46.8	-49.2
Minority interests	-1.9	-1.5
Total	-48.7	-50.7



# Group balance

		31 March	31 March	31 Dec
Accets	Note	2012	2011	2011
Assets	0	120.0	100.0	100.0
Goodwill	2	129.9 9.1	129.9	129.9
Intangible assets		9.1 466.7	9.5 506.4	9.3 471.5
Tangible assets Other long-term assets		18.6	19.2	21.9
Other long-term assets		10.0	19.2	21.9
Total long-term assets		624.3	665.0	632.6
Stock on hand		71.3	64.1	65.1
Contract works		221.5	190.1	105.9
Accounts receivable		359.9	267.8	545.1
Securities		22.9	23.1	22.9
Liquid assets		108.0	190.8	104.5
Total short-term assets		783.6	735.9	843.5
Total assets		1,407.9	1,400.9	1,476.1
Equity		595.2	590.7	643.9
Provisions for obligations		137.2	158.8	151.4
Credit institutions		168.1	164.4	168.9
Employee's bonds		3.5	3.5	3.5
Employee's bonds		0.0	5.5	0.0
Total long-term obligations		308.8	326.7	323.8
Credit institutions		57.3	75.0	50.6
Contract works		42.9	75.0 77.7	40.5
Accounts payable and other debts		403.7	330.8	417.4
Accounts payable and other debts		403.7	330.0	417.4
Total short-term obligations		503.9	483.5	508.5
Total obligations		812.7	810.2	832.3
Total liabilities		1,407.9	1,400.9	1,476.1



# Group cash flow analysis

	Jan 1 to March 31	Jan 1 to March 31
	2012	2011
Operation's effect on liquidity		
Profit/loss before tax	-65.9	-68.0
Depreciation and write-downs	23.8	25.2
Other net operating items	1.8	1.2
Changes in working capital	57.6	50.9
Corporation tax paid	-2.7	-2.3
Cash flows from operating activities	14.6	7.0
Effect of investments on liquidity		
Net investments in tangible and intangible assets	-17.0	-11.5
Net investments in subsidiaries	0.0	0.0
Cash flows from investing activities	-17.0	-11.5
External financing		
Repayment of long term debt	-9.7	-6.2
Proceeds of long-term debt, etc.	12.5	5.5
Dividend payments	0.0	0.0
Cash flows from financing activities	2.8	-0.7
Cash flows for the year	0.4	-5.2
Opening liquid holdings	97.2	196.0
Rate adjustments to liquid holdings	0.0	0.0
Closing liquid holdings	97.6	190.8
Liquid assets	108.0	190.8
Bank loan (bank overdraft)	-10.4	0.0
Closing liquid holdings	97.6	190.8



## Group statement of changes in equity

, and and an Brack millions		Reserve for					
	Share	exchange rate	Retained	Suggested		Minority	
	capital	adjustments	earnings	dividends	Total	interests	Total
Equity as at 1 January 2012	49.1	0.0	588.6	0.0	637.7	10.4	648.1
Correction of the pension							
obligations at 1 January 2011			-4.2		-4.2		-4.2
Adjusted equity	49.1	0.0	584.4	0.0	633.5	10.4	643.9
Exchange rate adjustments, foreign companies		-0.1			-0.1		-0.1
Not not a factorial							
Net gains included directly in equity	0.0	-0.1	0.0	0.0	-0.1	0.0	-0.1
Profit/loss for the period			-46.7		-46.7	-1.9	-48.6
Total income	0.0	-0.1	-46.7	0.0	-46.8	-1.9	-48.7
Distributed dividend					0.0		0.0
Dividend, own shares					0.0		0.0
Equity as at 31 March 2012	49.1	-0.1	537.7	0.0	586.7	8.5	595.2



# Group statement of changes in equity

		Reserve for					
	Share	exchange rate	Retained	Suggested		Minority	
	capital	adjustments	earnings	dividends	Total	interests	Total
Equity as at 1 January 2011	49.1	0.2	586.1	0.0	635.4	10.2	645.6
Correction of the pension							
obligations at 1 January 2011			-4.2		-4.2		-4.2
Adjusted equity	49.1	0.2	581.9	0.0	631.2	10.2	641.4
Exchange rate adjustments,							
foreign companies		-0.2			-0.2	0.1	-0.1
Net gains included							
directly in equity	0.0	-0.2	0.0	0.0	-0.2	0.1	-0.1
Profit/loss for the period			-49.1		-49.1	-1.5	-50.6
Total income	0.0		40.4	0.0	-49.3	4.4	E0.7
Total income	0.0	-0.2	-49.1	0.0	-49.3	-1.4	-50.7
Distributed dividend					0.0		0.0
Dividend, own shares					0.0		0.0
Equity as at 31 March 2011	49.1	0.0	532.8	0.0	581.9	8.8	590.7



## Note 1. Accounting policies applied

This interim report has been prepared in accordance with IAS 34, Presentation of interim reports, as approved by the EU and Danish financial reporting requirements for interim reports for public listed companies.

Apart from the impact of the new IAS/IFRS implemented in the period, there has been no change in the accounting policies applied compared to the Consolidated Accounts and the Annual Accounts for 2011. Please refer to this for more information.

The Consolidated Accounts and Annual Accounts for 2011 include a complete description of the accounting policies applied.

#### New IAS/IFRS implemented in the period

As at 1 January, 2012, Arkil Holding implemented amendments to IFRS 7, IFRS 1 and IAS 12.

The new accounting standards and interpretations have not affected inclusions and measurements.

#### **Assumptions and estimates**

For the preparation of interim reports, management must make assumptions and estimates, which affect the applied accounting policies and the calculated assets, liabilities, income and expenditure. The actual results may deviate from these estimates.

The essential estimates made by the management when applying the accounting policies for the Group and the essential uncertainty of these estimates are the same for the preparation of this consolidated interim report as for the preparation of the consolidated accounts and the annual accounts as at 31 December, 2011.

Note 2. Goodwill
Amounts in DKK millions

	31 March	31 March	31 Dec
	2012	2011	2011
Cost price beginning of year	129.9	129.9	129.9
Additions through acquisition	0.0	0.0	0.0
Adjustment of purchase sum	0.0	0.0	0.0
Exchange rate adjustment	0.0	0.0	0.0
Cost price end of year	129.9	129.9	129.9
Depreciation beginning of year	0.0	0.0	0.0
Write-downs	0.0	0.0	0.0
Disposals	0.0	0.0	0.0
Depreciation end of year	0.0	0.0	0.0
Goodwill	129.9	129.9	129.9

### Impairment test

The annual impairment test for goodwill is carried out as at 30 September, after the completion of budgets and strategic plans for the next 5 year's period. As at 31 March, 2012, Management assesses that there is no indication of a reduction in the value of the accounting values for goodwill and intangible assets with non-limited service life.